



# TaraNotes



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Spring Issue 2016

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## MESSAGE FROM THE EXECUTIVE DIRECTOR

**Dear TaraNova Members:**

**Happy 25<sup>th</sup> Anniversary TaraNova Vacation Club!**

Over the last 25 years, TaraNova has proven that perseverance, dedication and member satisfaction are key ingredients in maintaining a healthy viable Vacation Club with a solid member base. Our properties are continually being maintained and upgraded and our members enjoy not only their own resorts, but have the ability to travel to thousands of resorts through the RCI system.

Thank you to the members that answered the short survey. Take a look in our “Tidbits of Information” section for little snippets of information of some of the world-wide places our members have travelled. If you have not already answered the survey, please complete and return it to TaraNova and your name will be entered into a draw for a free TaraNova week. We are noticing that as our members are aging, they are taking the opportunity to purchase additional weeks to use in their retirement years, purchase additional memberships for their adult children, or add their children on their membership so future generations will enjoy the benefits of TaraNova!

Once again I thank Mac and Thelma Walker for arranging the upcoming Social Gathering. Our members enjoy the social aspect of these gatherings and a better understanding of how to utilize their TaraNova membership to the fullest. Please look inside TaraNotes for details on upcoming TaraNova meetings.

Our Toll Free Number is now accessible throughout North America. For more information on our club, check out our up dated website pictures at [www.taranova.com](http://www.taranova.com).

I am pleased to announce that Mac Walker and Walter Klywak have been re-elected by acclamation to serve on the board until June 2019. As TaraNova enters into its 26<sup>th</sup> year, we are proud of the stability of our company and the strong commitment from our Board of Governors. TaraNova enjoys a superior interactive customer service department with dedicated employees who are knowledgeable and ready to assist our members with all their TaraNova vacation needs!

I wish you a wonderful summer season and encourage you to start planning your 2017 winter vacation destinations!

Regards, Teresa Knapp

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## Letters from Members

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Congratulations **Mary-Anne & Steven R.** they are WINNERS of an RCI week!!! Below is just a small sampling of the many letters we receive from members. Mail, fax or e-mail us and let us know about your vacation. Your name will be entered into the draw. You too may win a week into your RCI account **courtesy of TARANOVA!**

*We sincerely thank you, Teresa and your staff for all of the help and guidance we have received over the years. Please accept our best wishes for TaraNova's continue success and our personal best wishes are extended to all.  
Thanks again.....Richard & Isabell R.*

*Hi Rosanne, Thanks for your assistance and consideration yesterday..... I put the US\$ draft in the mail yesterday so you should receive it some day this week. We continue to really enjoy our relationship with the club and the many memorable vacations we have experienced since joining in 1990. ....Brian & Sandi S*

*This will be our 25<sup>th</sup> week paid. Mickey and I wish to thank all the staff for their help in planning great holidays. We have seen a lot of country we would not have seen had we not been members of TaraNova.  
With much appreciation.....Bunise & Mickey S*

*I just wanted to let you know we loved the unit, it felt like home. The view of the mountain from this unit is breath taking. The ski conditions were good in spite of the weather we have had this winter. We always enjoy the Attitash area. We find the people are very friendly and always willing to help. One day it was so warm we took off to the coast of New Hampshire and enjoyed a fresh lobster dinner by the water.....Lois & Shaun S-H*

*Hi Rosanne: Thank you for your prompt reply – you are truly a professional! OK – could you please treat this e-mail as our official request to bank our 2016 week with RCI. Let me know if there's a problem. Thanks again.....Catharine B*

*Many thanks.  
By the way Pat & I enjoyed our stay at the Lakeland FL location. The pool was lovely and we made use of the BBQ's.....Pat & Robert V*

**What benefit do I receive by prepaying my dues?** *Once you have paid your dues, you may request to reserve a week at a TaraNova resort or bank a week with RCI. You may request to reserve a week up to 1 year in advance of the check-in day at a TaraNova resort. You may prepay and deposit weeks into your RCI account up to two years in advance. Once the dues are paid, you will receive the highest trade value at that time as a deposit into RCI. In fairness to all members, if the maintenance fees for the prepaid week should increase, members will be notified to pay the difference.*

### **RCI guest review**

**Villas Palmas: March 28, 2016:** I found the resort to be clean and spacious. The tour company which operates out of the resort - Awesome!!. Best attractions or restaurants nearby were “Grandma’s House” restaurant and a Pita place that operates out of the same building. Accommodations were clean, spacious, and the staff were friendly. The beds were a little hard, but otherwise we had no issues with our unit. We enjoyed the hammock outside the front door. The best thing is the awesome tour company which operates out of the condo. It is a good central location to use as a base for these tours, and the tour company only services this condo, so we just had to walk out the front gates to get the bus each morning, and because the tours do not have a huge crowd of people from different resorts, it is a more personalized experience. *Editor's note: Firmness of a mattress is a personal preference. Most of our beds are purchased on the firmer side.*

# Tidbits from our Member Survey

We thank all those members that returned our Survey. We will use the information gathered to understand the demographics of our members that will assist in future planning for TaraNova Vacation Club.

We are extending the Survey deadline to allow for any late replies. Those that replied on time will be in the first draw for a free week. Their names will also be included in the next draw that has been added to allow for late replies. Only one completed Survey per membership will be placed in the draw.

## TaraNova members travel world-wide through RCI

The following are just a few of the vacation locations taken by TaraNova members and the ratings given by our members for their vacation experiences.

Simpson Bay Resort & Marina  
St. Marteen **GOLD CROWN**  
Member rated: 8 out of 10



RCI #1516

Carriage Hills Resort Ontario,  
Canada **SILVER CROWN**  
Member rated: 8 out of 10



RCI #4200

El Cid Marina – Mazatlán  
**GOLD CROWN**  
Member rated: 10 out of 10



RCI# 3533

Emerald Isle  
Pensacola, Florida  
Member rated: 10 out of 10



RCI #E143

NeNastako Village, Meadow  
Lake, Colombia Falls – Montana  
**GOLD CROWN**  
Member rated: 10 out of 10



RCI #5994

Royal Holiday Park Cala  
Puerto Rico  
Member rated: 10 out of 10



RCI #8843

Vista Mirage Resort  
**SILVER CROWN**  
Palm Springs California  
Member rated: 9 out of 10



RCI # 2501

KaEo' Kai –  
Hawaii **SILVER CROWN**  
Member rated: 10 out of 10



RCI #1376

Sunny Coast Resort  
Malta  
Member Rated 10 out of 10



RCI #A1201

Vacation Village Weston  
Weston Florida **GOLD CROWN**  
Member rated: 9 out of 10



RCI #5773

Cruise Via RCI - Hawaii  
Member rated: 9 out of 10



## TARANOVA SOCIAL GATHERING



**Mac and Thelma Walker have kindly arranged another Social Meeting.**

A special e-mail notice was sent inviting members to the latest Social Gathering. Space is limited, so please contact Mac as soon as possible if you would like to attend the meeting. Join members for drinks, dinner, or both. Separate checks will be issued.

**Date: May 26, 2016**

**Place: Swiss Chalet, SW corner of Brant & North Service Road, Burlington, Ontario**

**Time: 6:00-7:00pm meet & greet. 7:00-9:00 Dinner & General Overview from a Club Representative\***

Since space is limited, confirmation will be based on the first members who RSVP on or before May 16, 2016. All those that respond will be contacted. If there are more people who wish to attend than space available, Mac is more than willing to set up additional meetings. The Social meetings are set up by the members for the members and are not sales meetings. They are a great way to meet and interact with other TaraNova members to discuss experiences and enjoy an evening with friends.

**If you would like to attend or arrange a Social Gathering in your area, please contact Mac Walker at 905-627-2820, or [macwalker33@gmail.com](mailto:macwalker33@gmail.com)**

*\*Information pertaining to your specific membership will not be available at the meeting. If you have any questions regarding your membership, please contact the Club directly and Rosanne Guanabara will be pleased to assist you. [rosanne@taranova.com](mailto:rosanne@taranova.com) 416-499-8600 North America Toll Free: 1-800-914-CLUB(2582)*

## TARANOVA ANNUAL MEETING

**Date: Saturday, June 11, 2016 Time: 10:00AM – Noon**

**Place: TBA (near TaraNova head office, North York)**

The meeting is open to all members in good standing and its purpose is to review the Club's financial status and future plans. Please advise the Club in writing on or before May 13, 2016 of your intent to attend. *(Space will be reserved to accommodate only those members who RSVP by the deadline)* **Confirmed members will be notified of the location. (In order to avoid unnecessary financial costs, the meeting will be cancelled if less than 5% of the membership base intends to attend.)**

**TaraNova has not provided our member list to any company!**

## TRANSFER/RESALE OF MEMBERSHIP

**DO NOT SIGN WITH A RESALE OR TRANSFER AGENT  
or TRADE-IN UNTIL CONTACTING TARANOVA FIRST!**

*Tara Nova does not currently recommend any Resale/ Transfer company. We have encountered problems with Resale/Transfer companies and their potential transferees. TaraNova strongly recommends that you check with your Club before agreeing to attend any seminar from a third party company or giving any information with respect to any sale or transfer of your membership. There is always a fee charged to the member by such third party companies.*

TaraNova understands that some members may wish to Transfer or Sell their membership. Family dynamics change! There may no longer be little ones to take on vacation; some of our members are reaching an age when they want to stay home; may have lost loved ones; suffered financial setbacks, or many other different personal reasons. As TaraNova upholds its commitment to provide inventory for each and every entitled member, members must uphold their commitment to pay their share of maintenance fees every year. TaraNova's ownership of vacation property requires it to maintain the properties, whether or not they are fully used by the members.

If you are considering working with a Resale or Transfer Company, we recommend that you do not advance any funds to them upfront. If you wish to transfer your membership, or to trade in your TaraNova membership for a different resort, please remember that you cannot transfer the membership into a company name AND the new member must be approved. Therefore, the transfer or trade-in to any company will not be valid. If you trade your membership, you may be responsible for the amount the new company gave you as trade-in value and you will still be responsible for TaraNova maintenance fees. Until TaraNova approves any new member, the membership will remain yours and you will continue to have all the benefits and obligations pertaining to the membership. Our "TaraNova" transfer documents must be signed and approved by TaraNova before a transfer may occur. Transfer fees must be paid and prepaid maintenance fees are required. Even if you pay upfront to a resale company and sign a third party transfer or purchase agreement, you will still be required to pay your continuing obligations to the Club until it has approved the transaction and accepted the transfer. Some Resale/Transfer companies may find you a transferee that will not or cannot pay the on-going maintenance fees. Several Resale/Transfer companies close down once they have received your funds, and many just reopen under another name.

Your TaraNova membership is yours to sell. However, **in order to protect the member base**, TaraNova must be able to ensure that the new purchaser has the resources to continue with the membership for the full term. We have transferred many memberships to family, friends and other individuals once we have been satisfied that the transferees are willing and able to assume both the benefits and the obligations of the membership.

**If you are planning on Purchasing, Selling, Transferring, or using a Resale/Transfer Agent, please contact the club directly at [club@taranova.com](mailto:club@taranova.com)**